



(NTCR)
National Trade Credit Report
Featured Reports
&
Updates

October 12, 2023
1:15 - 2:30 pm

Gina Calabrese Sylvester, CMP, CGA
gcalabrese@nacmtampa.com
Executive Vice President
NACM Tampa

Agenda



1. Upgraded Website/Member Webpages
2. Modules (Groups, Credit Reporting & Collections)
3. Featured Reports
4. Benefits of Data Contribution – What is Available?
5. Benefits of API – Is It *Risky Business*?

Upgraded Website Member Webpages

1

Member Login
NACM National Credit Report

Member Access Code:

Operators Initials:

This site is currently supported for **Chrome, FireFox, Safari, and Microsoft Edge**. Use of a browser that is unsupported or older versions of Internet Explorer may result in login, alignment or navigational problems.

2

Member Login
NACM National Credit Report

UserName:

Password:

Operators Initials:

This site is currently supported for **Chrome, FireFox, Safari, and Microsoft Edge**. Use of a browser that is unsupported or older versions of Internet Explorer may result in login, alignment or navigational problems.

Important

The sites are supported and compatible with *Chrome, Firefox, Safari and Microsoft Edge*. Use of a browser that is unsupported or older versions of Internet Explorer (IE) may result in login, alignment and/or navigational problems.

The upgraded version of the website is mobile and tablet friendly.

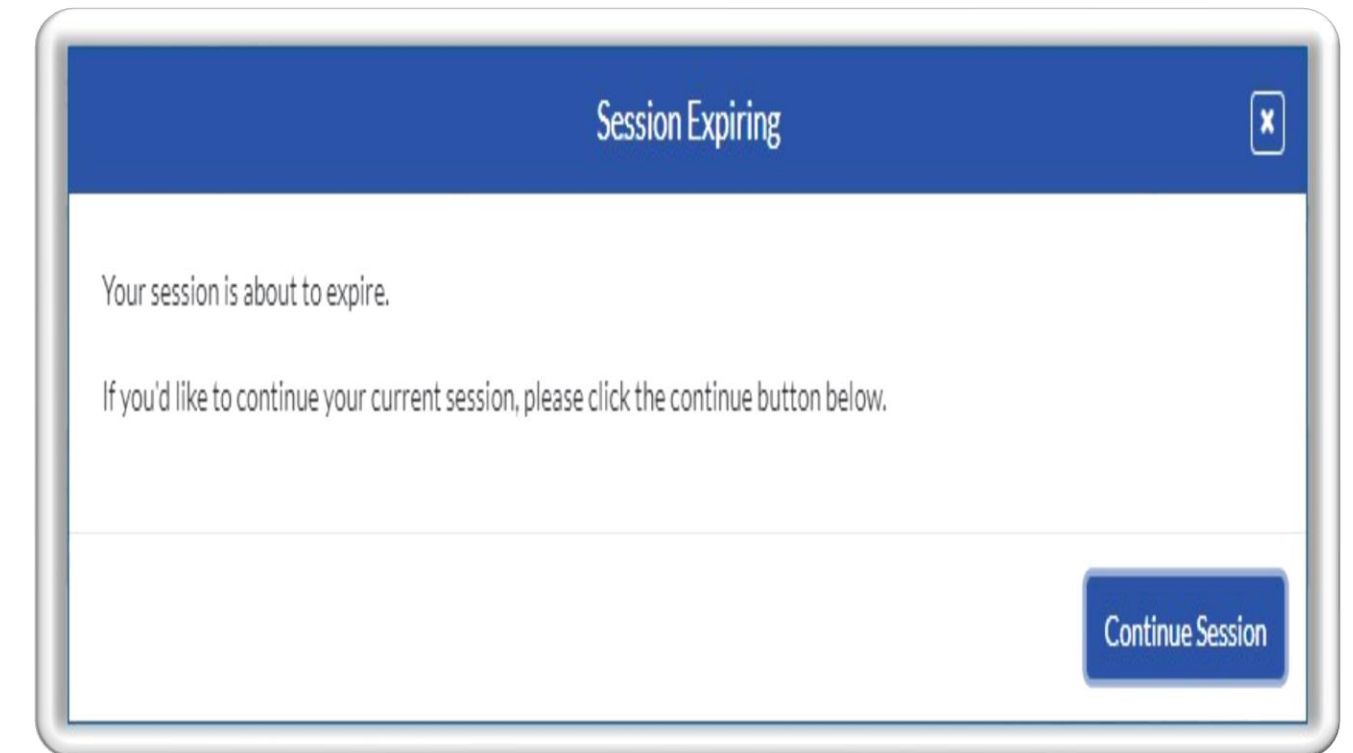


Navigation Bar

CURRENT VIEW: Upgraded mode. [Click here to visit the Classic version.](#)

The navigation bar will allow the user to toggle between **Upgraded** mode or **Classic version** (previous) website. At anytime users may click the link to revert to back to the opposite view.

Heartbeat



For security reasons a 10-minute heartbeat has been added. If there is NO activity on the website for 10 minutes the session **WILL TIME OUT** and unsaved changes **WILL BE LOST.**

Save your work often and logout.



3 Main Modules

Groups

Credit
Reporting

Collections

Industry Trade Group Module

National Swimming Pool & Spa Industry Credit Group

MAY
Thursday
19

MAY MEETING
RESERVATIONS
Action Needed 04/13/2022
ACCOUNT SUBMITTAL
17/7 Submitted Accounts 04/13/2022
GET DOCUMENTS
1 Documents Available

Roster Downloads Suspicious Activity

Forum for Credit Questions Alerts

Group Data Trends Group Info

Monthly Group Trade Balance v. Past Due

Month	Trade Balance (M)	Past Due (M)
A	~\$800	~\$200
M	~\$750	~\$250
J	~\$450	~\$150
J	~\$450	~\$150
A	~\$500	~\$150
S	~\$500	~\$150
O	~\$500	~\$150
N	~\$450	~\$150
D	~\$750	~\$150
J	~\$800	~\$150
F	~\$600	~\$150
M	~\$650	~\$150

Average % Past Due

11

Period: 12 mos.

Groups

Meeting Reservation Form

Reservations

Sun
25
ANNUAL SUMMER DISCO...
CREDIT REPORT BOOK
9/25/2022 • 4PM

You may still make changes to your reservations until Sep 23, 2022.

Will you be attending?

- Yes
 No

Who will be attending?

Attendees

steve x gina x chris rush x Name...

Press the **ENTER** key after entering each attendee's name.

steve : gina chris rush

How will you participate?

- Phone In Person Zoom

Friday, June 17, 2022

8:00 am - 12:00 pm Breakfast & General Business

steve will not attend

Save Reservation




Account Submittals


Have no accounts to submit for this meeting.

Previously Submitted Accounts Submitted Accounts **3** 3/4

Important Instructions - Please Read
The following names have been previously submitted by your group members. You are permitted 4 Names to submit for this meeting.
If a 'Submittal Reason' is required by this group, you will need to select the reason from the drop down list and the box for that name will automatically be checked. If a 'Submittal Reason' is not required then check all the boxes for the accounts you wish to submit. You may review the accounts you have submitted by clicking the 'Submitted Accounts' tab.

All - A B C D E F G H I J K L M N O P Q R S T U V W Y X Z

PREVIOUSLY SUBMITTED NAMES 

ID	BUSINESS SUBJECT	CITY/STATE/ZIP	LAST SUBMITTED	REASON
<input checked="" type="checkbox"/> 5011294	14TH CONTRACTING SQUADRON 555 7TH ST SUITE 113	tampa, MS 39710	Oct 1, 2020	General Credit Reasons
<input type="checkbox"/> 5509736 	A A A A A ENTERPRISES INC 7348 NW HIGHWAY 222 N 7349 NC HWY 222	STANTONSBURG, NC 27883	Feb 14, 2020	
<input type="checkbox"/> 3230215	ABC PO BOX 77	WARSAW, IN 46580	Nov 12, 2019	
<input type="checkbox"/> 10600683	ACCELERA DATA SYSTEMS LLC 2501 W BEHREND DRIVE #11	PHOENIX, AZ 85027	Feb 3, 2021	
<input type="checkbox"/> 10600672	ACCORDANT TECHNOLOGY INC 1612 WESTGATE CIR STE 210	BRENTWOOD, TN 37027	Feb 3, 2021	













Featured Reports

NACM Staging Driving results GROUPS CREDIT REPORTING COLLECTIONS

Home > Credit Reporting

Portal

Featured Reports

- 
NATIONAL TRADE CREDIT REPORT
- 
INSIGHT REPORT
- 
CONSUMER CREDIT REPORTS
- 
INDUSTRY ANALYSIS REPORT
- 
PORTFOLIO RISK ANALYSIS
- 
EQUIFAX REPORT
- 
EQUIFAX CANADA
- 
ACCOUNT MONITOR SERVICE
- 
TRADE PROFILE
- 
EXPERIAN REPORT

Credit Reporting

NTCR Search Results



NATIONAL TRADE
CREDIT REPORT

National Trade Credit Report Search

Choose Database: CIC Shared Database

AR Number **Business** Phone Address International Person

Business Subject Name
steve test

City

State/Province OR Zip

Instructions: Enter some or all of the business name. The more you enter, the narrower the results. Less is more.

Start New Report

Reset

Search

SEARCH RESULTS

SUBJECT ID	BUSINESS SUBJECT/ADDRESS	CITY	STATE	ZIP	COUNTRY	PHONE	TL	FL	ADDITIONAL INFO
6070677	STEVE TEST 111 PARIS ROAD	PARIS					11	0	
5839497	STEVE TEST RR 4	TAMPA	FL	33607		(727) 111-4444	5	2	
6070676	STEVE TEST 4 547 LAURIE LN	BROOKLYN	GA	11212		(813) 555-1212	75	0	
3333374	STEVE TESTA 4783 HALL RD	HOLLEY	NY	14470		(585) 315-1313	6	0	
3243120	STEVEN H TESTER 112 SOURWOOD	GRAY	TN	37615		(423) 477-4199	8	0	

ADDITIONAL INFO LEGEND

Bankruptcy

Public Record

Corporate Information

Corporate Officer

UCC

Alert



Relationship Wizard

1

Click here to enable the relationship wizard. 

2

SEARCH RESULTS										
Subject Id	Business Subject/Address	City	State	Zip	Country	Phone	TL	FL	Additional Info	
<input checked="" type="checkbox"/> 15353355	Pete's Fencing 700 W HIGHWAY 30	COZAD	NE	69130			3	0		
<input checked="" type="checkbox"/> 407399	Pete's Fencing Inc PO BOX 45	COZAD	NE	69130		(308) 784-2500	5	0		
<input checked="" type="checkbox"/> 482296	Pete's Fencing Inc : HWY 30 AND O ST	COZAD	NE	69130			2	0		


Merge/combine the account into the primary account, generating one report

Primary account

3









Relate or link the reports together

PRIMARY ✕

407399
Pete's Fencing Inc 

COMMENT

SECONDARIES

-   Name ✕
-   **Pete's Fencing Inc** 482296 IE 69130  P ✕
-   **Pete's Fencing** 15353355 ZAD NE 69130  P ✕

Cancel Apply

Review your selections and hit submit. NACM will review the request and forward the completed report

4

Clear Submit



Update My Tradeline | Notify of Revision | Poll My Group Only | Trade Profile | Add to Watchlist | Purchase Additional Data | New Search

STEVE TEST 4 (6070676) | STEVE TEST 4 (CONSOLIDATED) | STEVE TEST (6070677) | GINA TEST (5839533) | STEVE TEST (5839497) | STEVEN H TESTER (3243120)

NACM NATIONAL TRADE CREDIT REPORT
National Association of Credit Management

Distributed By: NACM Tampa Inc.
5521 West Cypress Street - Tampa FL 33607

CONFIDENTIAL
DO NOT DISCLOSE TO SUBJECT
INFILE: 06/05/2009 09:54:00

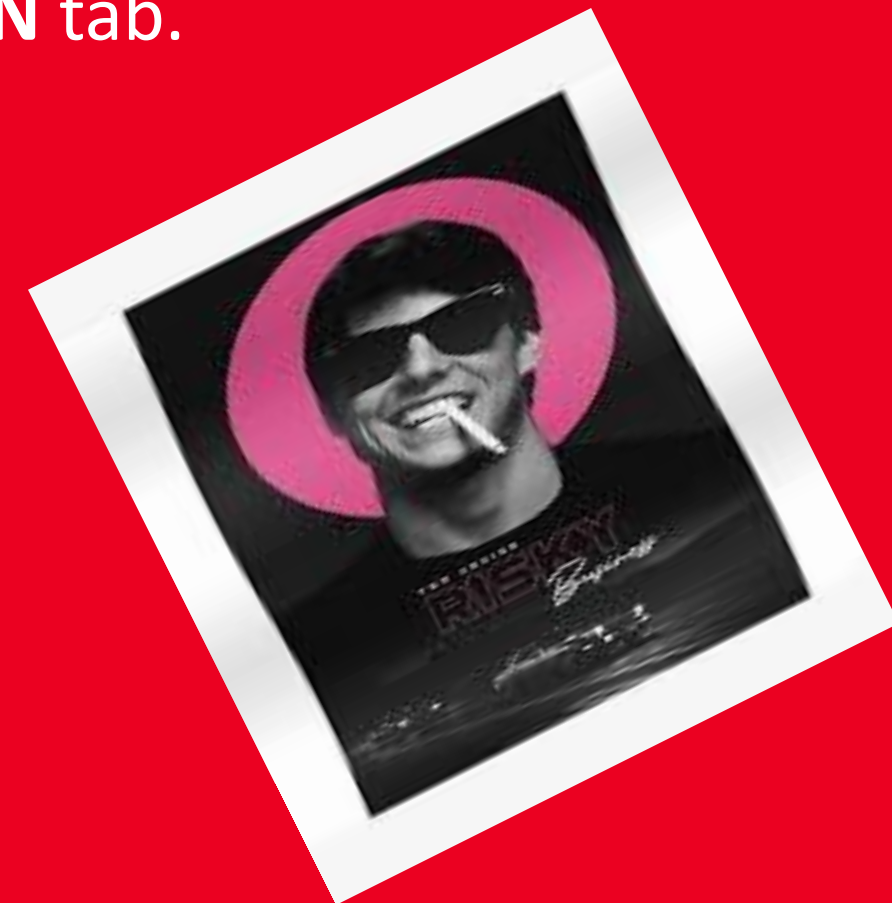
STEVE TEST 4 6070676
547 LAURIE LN
BROOKLYN GA 11212 US

IND CODE	INDUSTRY TYPE	DBT	LINES	BALANCE
LMBR	LUMBER & WOOD	1	5	\$ 148,994.00
BLMR	BUILDING MATERIAL RETAIL	102	1	\$ 90,352.00
BLDG	BUILDING MATERIALS	0	2	\$ 63,020.00
CONF	CONFECTIONERS	0	1	\$ 53,668.00
CONC	CONCRETE	25	3	\$ 45,535.00
OTHER	OTHER INDUSTRIES	6	63	\$ 201,134.00

NAME	TYPE
No other names to report.	
TOTAL: 0	

RELATED SUBJECT NAME
GINA TEST (5839533)
STEVE TEST (6070677)
STEVEN H TESTER (3243120)
STEVE TEST (5839497)
TOTAL: 4

New NTCR shows the **related** (linked) accounts in **tabs** above the current report, including the Consolidated Report, which can be found on the **GREEN** tab.



Insight Report



Increased Flexibility

Build your own report to include data elements from NTCR, Experian and/or Equifax.

Merge credit information from NACM's National Trade Credit Report, Experian and Equifax into a single comprehensive report.

This site is currently supported for *Chrome, FireFox, Safari, and Microsoft Edge*. Use of a browser that is unsupported or older versions of Internet Explorer may result in login, alignment or navigational problems.

You searched on the following criteria:

ESPN
11001 RUSHMORE DRIVE
CHARLOTTE, NC 28277

NACM NATIONAL TRADE CREDIT REPORT RESULTS 4

BUSINESS NAME/ADDRESS	IL	FL	B	P	U	C	O	
<input checked="" type="radio"/> ESPN PRODUCTIONS INC 11001 RUSHMORE DR, CHARLOTTE NC 28277	83	0	0	0	1	1	1	65%
<input type="radio"/> ESPN INC 1 ESPN PLZ, BRISTOL CT 06010	0	0	0	0	0	0	0	5%
<input type="radio"/> ESPN, INC 935 MIDDLE ST, BRISTOL CT 06010	0	0	0	0	0	0	0	5%
<input type="radio"/> ESPN ABC SPORTS 77 W 66TH ST 4TH FLOOR, NEW YORK NY 10023	0	0	0	0	0	0	0	5%

experian. RESULTS 1

BUSINESS NAME/ADDRESS	IL	
<input checked="" type="radio"/> ESPN REGIONAL TELEVISION, INC 11001 RUSHMORE DR, CHARLOTTE NC 28277	14	91%

Search Again Order Report

<input checked="" type="radio"/> Search	\$0.25
<input type="radio"/> Insight Report	\$47.00
Experian	
Equifax	
NTCR	
Total Cost	\$47.25

You searched for
EAST LAKE CAFE
3430 EAST LAKE ROAD SOUTH, OLDSMAR, FL

We found the following results from our providers. Please review these carefully. Once submitted, you will be charged at your affiliate level for the report.

NACM NATIONAL TRADE CREDIT REPORT 3

BUSINESS NAME/ADDRESS	IL	FL	B	P	U	C	O	
<input checked="" type="radio"/> CAMILLES SIDEWALK CAFE 35 TUNNEL RD, ASHEVILLE, NC, US(282) 298-5010	0	0	0	0	0	1	0	7%
<input type="radio"/> LAKESIDE CAFE 196 BRADSHAW RD, NORTH WILKESBORO, NC, US	0	0	1	0	0	0	0	7%
<input type="radio"/> LKN DELI & CAFE 17012 STINSON CT, HUNTERSVILLE, NC, US	0	0	1	0	0	0	0	7%

EQUIFAX 5

BUSINESS NAME/ADDRESS	
<input type="radio"/> EAST LAKE CAFE 3430 E LAKE RD STE 3, PALM HARBOR, FL, 0	90%
<input type="radio"/> GOURMET CAFE'S & BISTRO'S LTD. 3430 E LAKE RD, PALM HARBOR, FL, 0	40%
<input type="radio"/> BEAST ROW, INC. 3430 E LAKE RD STE 1, PALM HARBOR, FL	40%
<input type="radio"/> CENTURY21 EAST LAKE 2271 CHRISTY LN, OLDSMAR, FL	10%
<input type="radio"/> EAST LAKE UMC 40 WILLOWWOOD LN, OLDSMAR, FL	10%

experian. 0

BUSINESS NAME/ADDRESS IL
No results were found for this provider.

Search Again Submit

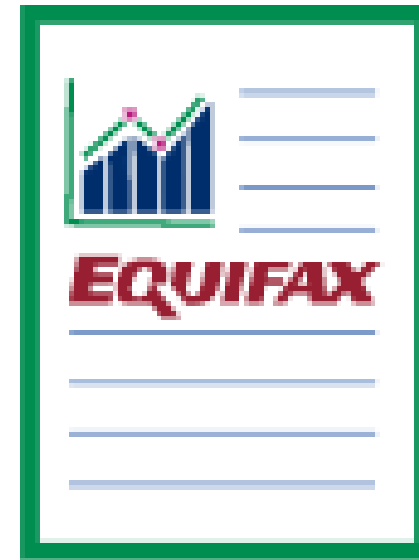
	NTCR	EXPERIAN	EQUIFAX
Scores	✓	✓	✓
Trade	✓	✓	
DBT Trending	✓	✓	✓
Corporate Linkage		✓	
Corporate Details	✓	✓	✓
Financial Trade			✓
UCC	✓	✓	
Bankruptcy	✓	✓	✓
OFAC		✓	
Public Records	✓	✓	
Collections	✓	✓	

1



EXPERIAN
REPORT

2



EQUIFAX
REPORT

3



EQUIFAX
CANADA

Reach out to your local NACM representative for more information



Management Tools



ACCOUNT
MONITOR SERVICE

Free email alerts you to
events meeting your
criteria

Credit Reference

Usage Monitor

Set Criteria

Effectively “outsource”
responding to incoming
requests for credit references



PORTFOLIO
RISK ANALYSIS

Free monthly
benchmarking &
segmentation by
statistical risk class

NACM Collections



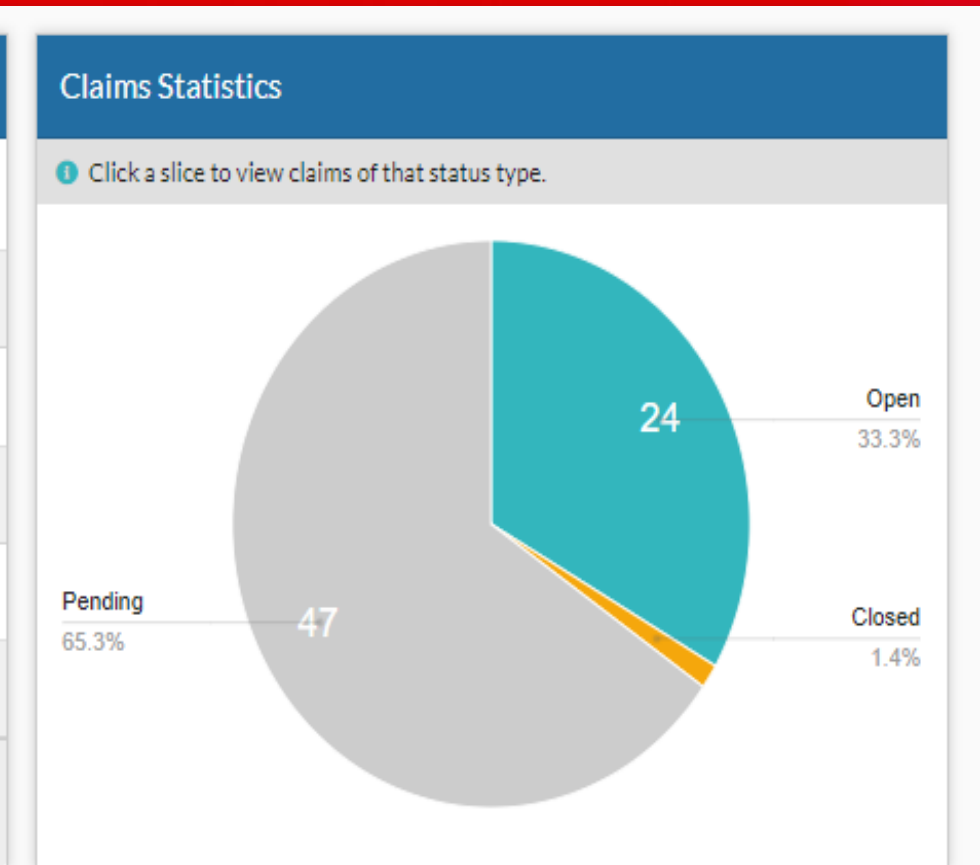
Collections

Claim Placement

Create Claim and Create Demand allow the user to submit a new claim

Latest Claims					
Claim#	Date	Debtor	Status	Balance	
167	08/31/2022	Test Demo	Sent to Attorney's	\$5,100.86	
166	07/27/2022	Sample Debtor, Inc.	New Claim	\$1,926.82	
165	06/21/2022	Test Debtor	Active Work In Process	\$224.46	
164	06/01/2022	Demo Debt	Promise to Pay	\$3,089.41	
			Assigned to Attorney	\$6.14	

[Create Claim](#) [Create Demand](#) [View All](#)



Create Claim

1 Start your claim — 2 Add debtor — 3 Additional information Optional — 4 Terms and conditions

To get started placing this claim, please fill out the following details, then hit "Continue" to proceed to the next step.

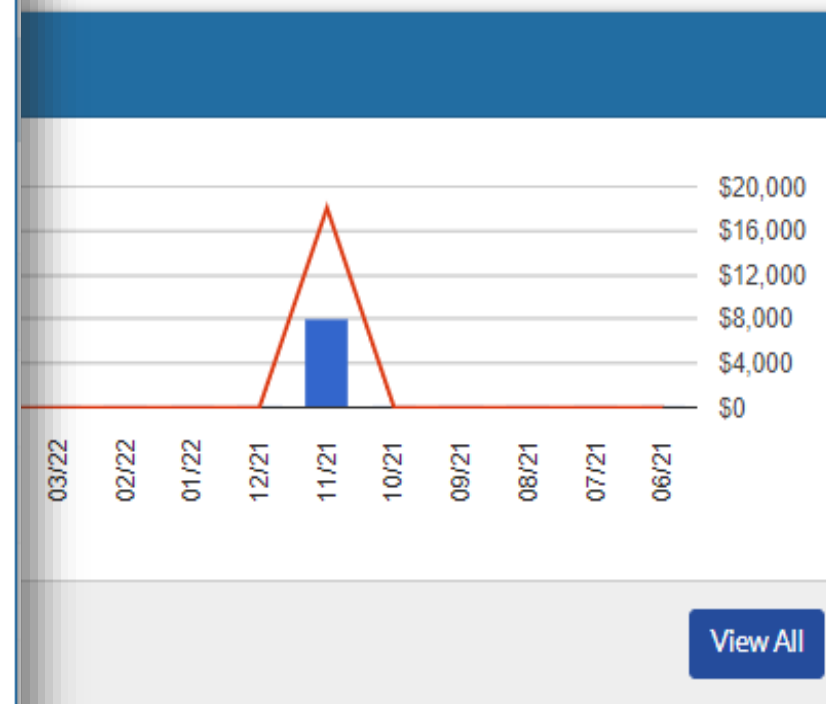
REPORTING MEMBER COMPANY INFORMATION

Respond to Email Address * Member Contact Name

CLAIM INFORMATION

Claim Date Placement Type Principal \$ Fees \$ Interest \$ Amount \$ *

[Cancel](#) [Back](#) [Continue](#)



Collections Statistics

LONGEVITY DATA:	2008
LETTERS SENT:	11
NOTES RECORDED:	212
CLOSED ON DEMAND:	0
LEGAL PLACEMENTS:	3
JUDGMENTS SECURED:	0
PAYMENTS RECEIVED:	2
DOLLARS COLLECTED:	\$106.60

[View Snapshot](#)

View Claims

Claims can be viewed and filtered by dates and amounts

An individual claims details can be viewed by clicking on the claim

Users can **Add Note** to request or provide information to the collector on the claim

The screenshot displays an 'Account Summary Report' interface. At the top, there are several filter fields: Claim Status (set to 'All'), Claim Number, Claim Date (set to 'Equals'), Claim Balance (set to 'Equals'), Placement Amount (set to 'Equals'), Payment Date (set to 'Equals'), Date Closed (set to 'Equals'), and Debtor Name. There are 'Hide Filters' and 'Apply Filter' buttons. Below the filters is a table of claims with columns: Claim#, AR#, Division, Debtor Name, Claim Date, Placement Amount, Balance, Paid Amount, Close/Last Date, and Status. The table lists claims 167 through 156. A 'Claim Details' modal is open for claim 166, showing creditor and debtor information, claim details (claim # 166, balance \$1,794.52, type 'Standard Claim', entry date 07/27/2022, collector Steven J. Hollis), documentation (Contracts), letter sent status (No letters saved), payment history (No payments recorded), and collection notes (tset (User Initials: sjh) on 07/29/2022, and member reports on 07/27/2022). A green arrow points from the 'Sample Debtor, Inc.' row in the table to the 'Debtor' section in the details modal. A red circle highlights the 'Add Note' button in the details modal.

Claim#	AR#	Division	Debtor Name	Claim Date	Placement Amount	Balance	Paid Amount	Close/Last Date	Status
167			Test Demo						
166			Sample Debtor, Inc.						
165	99999999		Test Debtor						
164			Demo Debt						
161	1313		Example of Debt						
162			Dan Demo						
163			Test 2						
160	123456789		Demo Debt						
159			steve & test						
158	14		steve's test						
156			steve & test						

Claim Details for Claim # 166:

Creditor: XYZ MEMBER CO. 123456789 ST SUITE 200, TAMPA FL 33607

Debtor: SAMPLE DEBTOR, INC. 123 RIVER RD, QUAKER STREET NY 12141

Claim Details: CLAIM #: 166, CLAIM \$: \$1,794.52, TYPE: Standard Claim, ENTRY DATE: 07/27/2022, COLLECTOR: Steven J. Hollis

Documentation: Contracts (Information from Member, 07/27/2022)

Letter Sent: No letters saved.

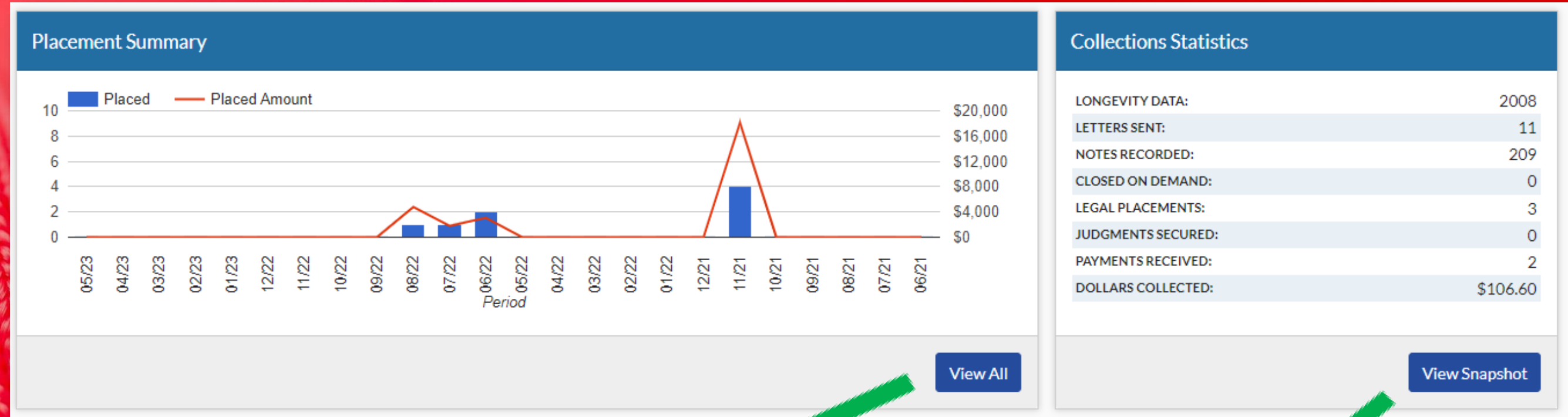
Payment History: No payments recorded.

Collection Notes: 07/29/2022 tset (User Initials: sjh), 07/27/2022 Placed by: Steve Hollis (shollis@nacmtampa.com), 07/27/2022 The member reports: Principal: \$100.00, Fees: \$0.00, Interest: \$0.00

Placement Summary

View All on the Placement Summary shows a chronological listing of claim placed

View Snapshot on the Collection Statistics gives summarized information on the historical claims on the past year



Placement Summary Report

Period ↓	Placed	Placed \$	Collected \$	Cancelled	Cancelled \$
05/23	0	\$0.00	\$0.00	0	\$0.00
04/23	0	\$0.00	\$0.00	0	\$0.00
03/23	0	\$0.00	\$10.00	0	\$0.00
02/23	0	\$0.00	\$0.00	0	\$0.00
01/23	0	\$0.00	\$0.00	0	\$0.00
12/22	0	\$0.00	\$0.00	0	\$0.00
11/22	0	\$0.00	\$0.00	0	\$0.00
10/22	0	\$0.00	\$0.00	0	\$0.00
09/22	0	\$0.00	\$0.00	0	\$0.00
08/22	1	\$4,789.11	\$0.00	0	\$0.00

Items per page: 10 | 1 - 10 of 24

Buttons: Close

Member Collections Snapshot

	2023 YTD	2022 YTD	2021 YTD	2023	2022	2021
Claims Placed	0	0	0	0	4	5
Claims Placed \$	\$0.00	\$0.00	\$0.00	\$0.00	\$9,634.38	\$36,069.00
Claims Collected \$	\$10.00	\$0.00	\$0.00	\$10.00	\$0.00	\$0.00
Claims Collected %	0%	0%	0%	0%	0%	0%

12 MONTH COLLECTION HISTORY

	05/23	04/23	03/23	02/23	01/23	12/22	11/22	10/22	09/22	08/22	07/22	06/22
Claims Placed	0	0	0	0	0	0	0	0	0	1	1	2
Claims \$	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,789.11	\$1,794.52	\$3,050.75
Commission \$	\$0.00	\$0.00	\$1.80	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Buttons: Close



Benefits of Data Contribution

- Time-saver when preparing for an NACM industry trade group meeting AND/OR credit report update inquiries/revisions
- Enhance your customers creditworthiness
- Increase leverage with customers
- Help reduce fraud for all industries
- Protect your company
- Save time responding to credit reference requests (NMCR service)
- Access to NACM tools only available to data contributors
(NMCR, PRA, AMS, discounts on NTCR)

What is an API

- Everyone is “data driven”
- Bring applications together to perform a designed function built around sharing data
- Methods of communication between various software components – a set of rules
- Allows developers to build new programmatic interactions
- “Frees” the data
- Simplicity!

Benefits of API

- Time-saver when preparing for an NACM industry trade group meeting
- Enhance your customers creditworthiness
- Increase leverage with customers
- Help reduce fraud for all industries
- Protect your company
- Save time responding to credit reference requests (NMCR service)
- Access to NACM tools only available to data contributors
(NMCR, PRA, AMS, discounts on NTCR)

Why NACM is Your Trusted Partner

- NACM does NOT collectively sell or re-distribute trade data to anyone
- NACM members, affiliates & partners are contractually prohibited from using data and/or credit report information for sales or marketing purposes
- SOC 2 audit compliant (*Service Organization Control 2, reports on various organizational controls related to security, availability, processing integrity, confidentiality or privacy*)



Credit is
Risky Business

